Cost Recovery

2025 | Molina Healthcare



Agenda

- Provider Resources
- Availity Essentials Portal
- Cost Recovery
- Contact Molina





Provider Resources



Provider Relations



Satisfaction

- Provider Relations
 Representatives and
 Engagement Teams
- Annual Assessment of Provider Satisfaction
- The You Matter to
 Molina Program that
 Includes Monthly
 Forums, surveys, and
 an Information Page
 on the Provider
 Website

ommunication

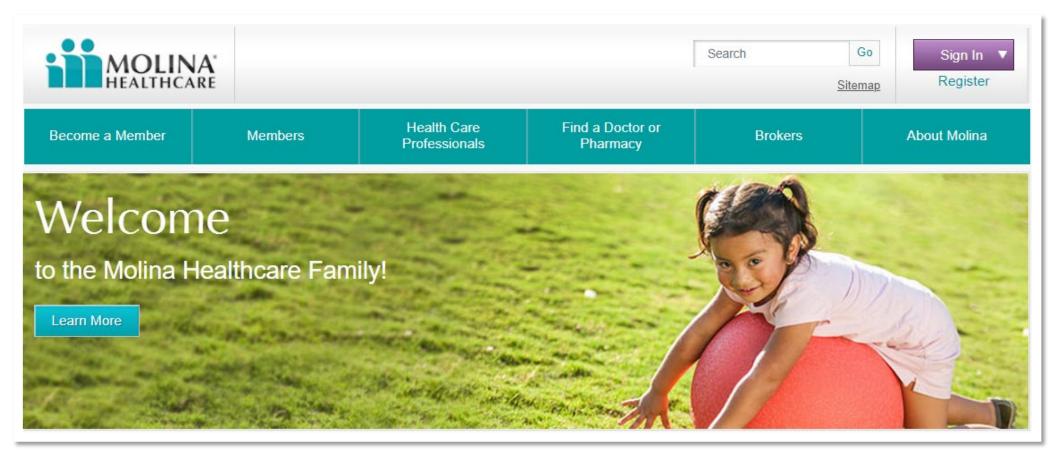
- Provider Bulletin and Provider Newsletters
- Online Provider Manuals
- Online Trainings, Health Resources, and Provider Resource Guides
- Secure Messaging on the Availity Essentials Portal (Availity)

Technology

- 24-hour Provider Portal
- Online Prior
 Authorization and
 Claim Dispute
 Submission
- Supplemental Prior Authorization (PA) Lookup Tool on Provider Portal and Provider Website
- MCG Auto-Authorization for Advanced Imaging PA Submission
- Availity Overpayments



Provider Website



Molina has a Provider Website for each line of business, available under the Health Care Professionals drop-down menu.

Find the Provider Website at MolinaHealthcare.com.



Provider Online Resources

Molina's Provider Website has a variety of online resources:

Provider Manual Dental Manual Claims Information You Matter to Molina Page and a Claims Payment Systemic Errors (CPSE) Page

Contact Information

Provider Online Directory

Member Rights and Responsibilities



Availity Essentials Portal

Preventive and Clinical Care Guidelines

Prior Authorization Information

Claim Appeal

Provider Communications: Provider Bulletins and Provider Newsletters

Fraud, Waste, and Abuse Information

Advanced Directives

Molina Payment Policies

Molina Clinical Policies

Pharmacy Information

Health Insurance Portability and Accountability Act (HIPAA)

Frequently Used Forms



Provider Manual Highlights

Provider Manuals are <u>specific to each line of business</u>. Each Provider Manual is customarily updated annually but may be updated more frequently. Information in the Provider Manual includes:

Benefits and Covered Services	Member Rights and Responsibilities
Claims and Compensation	Preventive Health Guidelines
Member Appeals and Grievances	Quality Improvement
Credentialing and Recredentialing	Transportation Services
Delegation Oversight	Referral and Authorizations
Enrollment and Disenrollment	Provider Responsibilities
Eligibility	Pharmacy
Health Care Services	Address and Phone Numbers
Interpreter Services	Provider Data Accuracy
HIPAA	Long-Term Services and Supports

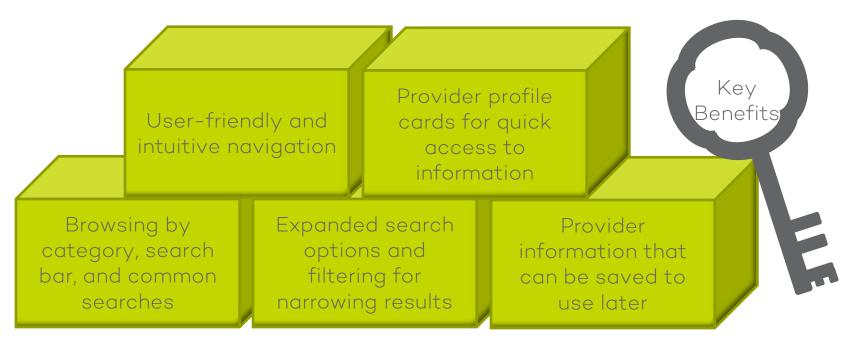
Molina Provider Online Directory

To find a Molina provider, click "Find a Doctor or Pharmacy"

The Molina Provider Online Directory offers enhanced search functionality, so information is available quickly and easily.

Providers are encouraged to use the Provider Online Directory linked on our Provider Website to find a network provider or specialist.



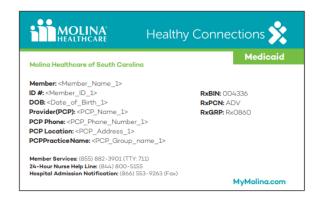


Reminder: Members should be referred to participating providers.



Molina Healthcare: Medicaid and Medicare Advantage

Medicaid



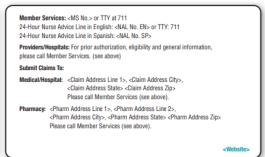
THIS CARD IS FOR IDENTIFICATION PURPOSES ONLY. IT DOES NOT PROVE ELIGIBILITY FOR SERVICE. Provider: Notify the Health Plan within 24 hours of any inpatient admission at the "Hospital Admission Notification" number printed on the front of this card. Emergency Services: Call 911 (if available) or go to the nearest emergency room. If you are not sure whether you need to go to the emergency room, call your Primary Care Provider (PCP). The number is on the front of this card. Follow up with your PCP after all emergency room visits. Practitioners/Providers/Hospitals: For prior authorizations, eligibility, claims or benefits visit the Molina Web Portal at MolinaHealthcare.com or call (855) 237-6178. Pharmacists: For pharmacy authorization questions, please call (855) 237-6178. Remit Claims to: Molina Healthcare of South Carolina P.O. Box 22664, Long Beach, CA 90801 EDI Claims: Emdeon Payer ID: 4629 Molina Healthcare 115 Fairchild Street, Suite 340 Daniel Island, SC 29492 MO-09162022-M-12-WM-U-A

Medicare Advantage







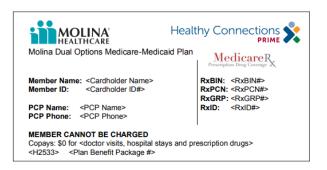






Molina Healthcare: Dual Option and Marketplace

MMP



Carry this card with you at all times and present it each time you receive a service from your doctor, pharmacy, dentist, etc.

 Member Services:
 <(855) 735-5831>TTY: <711>

 Behavioral Health:
 <(888) 275-8750>

 Pharmacy Help Desk:
 <(866) 693-4620>

 Nurse Advice Line:
 <(888) 275-8750>

Vebsite: < MolinaHealthcare.com/Duals>

Send Claims To: < P.O. Box 22664, Long Beach, CA 90801

EDI Submissions: Payer ID 46299>

Claim Inquiry: <(855) 735-5831>

Marketplace members **do not** have out of network benefits, except in the event of an emergency.

Members must receive care from in network providers.

Marketplace



This care is for identification purposes only and does not prove eligibility for service.



Notice: Covered Services must be received from Participating Providers. Refer to your

Agreement for exceptions.



Partnering with Us on Medicaid Renewals

We're asking for your support and partnership. Together, we can provide the education and resources to retain our Medicaid members and offer solutions to those in our communities who have lost their coverage during the recertification process.

How Can You Help?

We need your help reminding your Medicaid patients to update their contact information and renew their benefits, so they don't lose their coverage. You can help us by:

- Looking for their Medicaid renewal date in your <u>Availity</u> provider portal's eligibility & benefits and member roster sections (see specific steps on the Provider Website Renewals FAQ page).
- Liking and sharing our Facebook page and posts or by posting your own social media posts and tagging us in the posts.

Find additional information about Medicaid Renewals at Molina Healthcare Medicaid Renewals.



Prior Authorization (PA)

Prior Authorization (PA) is a request for prospective review. Requests for services on the Molina

PA Code List are evaluated by licensed nurses and trained staff.



Utilize the PA Lookup Tool on our Provider Website and Provider Portal to determine if a PA is required





Provider Responsibilities

Molina expects our contracted providers will respect the privacy of Molina members (including Molina members who are not patients of the provider) and comply with all applicable laws and regulations regarding the privacy of patient and member Protected Health Information (PHI).

For additional information view the "Provider Responsibilities" section of the Provider Manual, located at MolinaHealthcare.com under the "Manual" tab. Topics include:



Non-Discrimination of Health Care Service Delivery

Provider Data Accuracy and Validation

National Plan and Provider Enumeration System (NPPES) Data Verification

Electronic Solutions/Tools Available to Providers

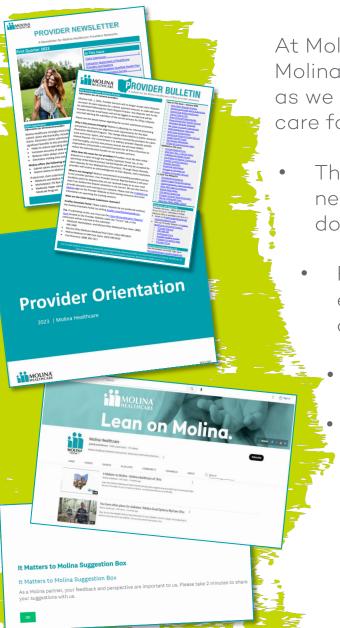
Primary Care Provider (PCP) Responsibilities



You Matter to Molina







At Molina of South Carolina, our providers matter! Our "You Matter to Molina" program connects us directly to our entire network of providers as we support their efforts to delivery high-quality and efficient health care for Molina members.

- The program gives providers access to monthly Provider Bulletins, newsletters, trainings, surveys, presentations, videos, resource documents, reference guides and more.
 - Free access to the PsychHub platform offering free mental health educational courses and CEU opportunities for providers, as well as patient-facing resources.
 - Availity Essentials Portal access and training resources.

Learn more now at <u>Here</u>.

Thank you for being part of the Molina family.





Medicaid Definitions of Terms: Authorization Appeal and Claim Disputes



A provider dispute for the denial of a PA. To request an appeal, you may call or send it in writing to:

Molina Healthcare of South Carolina C/O Firstsource
PO Box 182273
Chattanooga, TN 37422
Telephone Number: (855)
882-3901
Fax Number: (877) 823-5961

Availity Claim
Payment
Inquiry/Reconsideratio
n

A Claim Payment Inquiry or Reconsideration is a review of a claim you believe was paid or denied

incorrectly due to a minor error. These inquiries are typically straightforward and can be quickly

resolved. This option consists of the following categories:

- 1. Reconsideration Authorization (not a formal appeal)
- 2. Reconsideration Eligibility (not a formal appeal)
- 3. Reconsideration Pricing Review (not a formal appeal)
- 4. Reconsideration Other (not a formal appeal)



Formerly known as a "claim reconsideration." This process is used only for disputing a payment denial, payment amount, or a code edit. Claim Appeal must be submitted on the Claim Appeal Form. May be submitted via Availity, or fax.



Availity Essentials Portal



Availity Essentials (Availity) Provider Portal

Register for Availity at <u>availity.com/provider-portal-registration</u> and select your organization



The Availity Platform for Providers

Managing revenue cycle operations has grown increasingly more complex. Along with day-to-day pre- and post-claim operations, you have to prioritize connectivity, reliability, and security. Because Availity sits at the intersection of payer-provider collaboration, we understand the importance of balancing the needs of all stakeholders.

Availity's solutions for hospitals, health systems, and provider organizations focus on *your* priorities—reducing denials, getting paid quickly and accurately, and streamlining revenue cycle staff workflows.

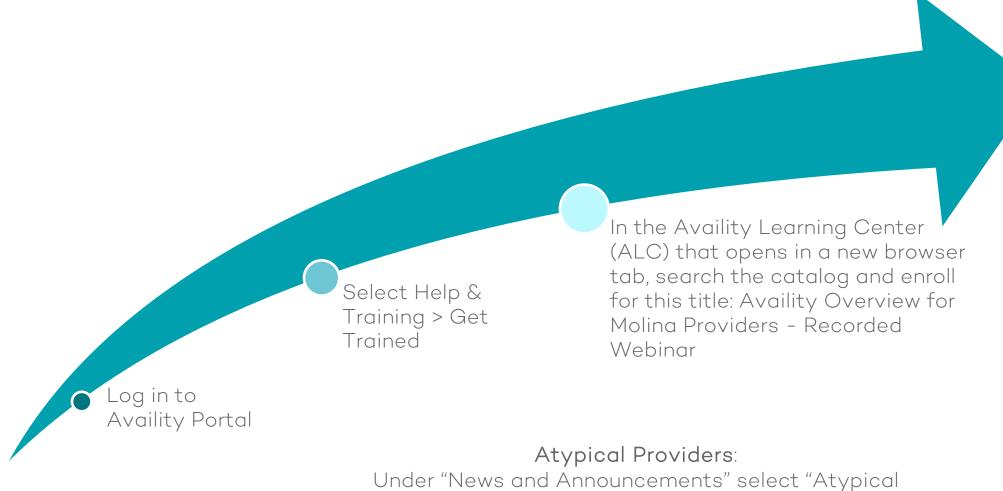
Log into Availity at:

apps.availity.com/availity/web/public.elegant.login.



Availity Provider Portal

Once registered providers will have access to the Availity Portal training by following these steps:



Under "News and Announcements" select "Atypica Providers: Here's your Ticket to Working with the Availity Portal" to view training sessions.



Availity Provider Portal

The Availity Provider Portal is secure and available 24 hours a day, seven days a week. Self-service Provider Portal options include:

Online Claim Submission Claims Status Inquiry

Corrected Claims

Member Eligibility
Verification and Benefits

Secure Messaging

Check Status of Claim Dispute





Manage Overpayment Request

Healthcare Effectiveness Data and Information Set (HEDIS®)

Online Appeal Requests

Remittance Viewer View PCP Member Roster Care Coordination Portal

Submit and Check Status of PA Requests



Cost Recovery



What is Cost Recovery, and Why Does it Happen?

Cost recovery occurs on a claim when the services are identified as overpaid or incorrectly paid. This can happen through an internal audit, external audit, a provider reporting the overpayment or a change in the system configuration.

Examples of cost recovery situations may include:



Member's enrollment changes retroactively



Provider's network status is changed



Audit identified a non-covered benefit was paid without authorization



An external vendor identifies the Current Procedural Terminology (CPT) code should have been bundled with another service



Rate changes are implemented and retro-effective



Cost Recovery Process

Once an overpayment is identified, it will go through the review process.

1

Claim is flagged as an overpayment.

The letter is sent to the mailing address on file for the Provider Pay To record.

Letter is generated to the provider that includes claim details and the overpayment reason identified.

Provider will receive direction on how to dispute the overpayment within the overpayment letter.

When the dispute time has passed with no dispute received or the dispute was received but not overturned, the claim will be reversed.

When the Claim is reversed, the funds are offset by the reversal date or a future remit. Claims that have been reversed will have an R followed by a number at the end of the claim. Claims that have been adjusted will have an A followed by a number at the end of the claim. For example, an R1 or an A1.



Cost Recovery Disputes

The recovery dispute time noted in the recovery letter will vary based on the recovery reason and by individual line of business. The Availity Portal allows providers to submit disputes, inquiries, and obtain copies of their recovery letters. If in agreement with the recovery, the Provider payment should be submitted as outlined in the cost recovery letter.

If a recovery dispute is received, the recoupment will be placed on hold until the review is completed. If a recovery dispute is not received within the noted timeframe, the recoupment will be processed.

The dispute and supporting documentation will be reviewed by our claim specialists, coding team members and claim specialists as needed to evaluate the appropriate action needed.

If it is determined to be overturned, the recovery is canceled, and a notice is sent to the provider.

If it is determined to be upheld, a notice is sent to the provider and cost recovery moves forward with reversing the payment.



Post Recovery Disputes



Once a claim has been reversed due to a recovery, a new claim ID will be generated with an R at the end of the claim, followed by a number.

An A at the end of the claim, followed by a number will signify the new adjusted claim that is either denied or paid at a different amount.





To dispute the new claim providers should follow the Appeal process.

Reminder: A provider must file the dispute against the final claim with the A and not the original claim, or the dispute will be rejected.



Contact Molina







Molina Provider Training Survey

The Molina Provider Relations Team hopes you have found this training session beneficial.



Please share your feedback with us so we can continue to provide you with excellent customer service!



Please take a few minutes to complete the Molina Provider Training survey to provide feedback on this session. The survey is located on the You Matter to Molina Page of our Provider Website, under the "Communications" tab.



Molina of South Carolina Provider Relations Contact

Information
Molina has designated email addresses based on provider types to help get your questions answered more efficiently or to connect you to training exportunities:

North Carolina

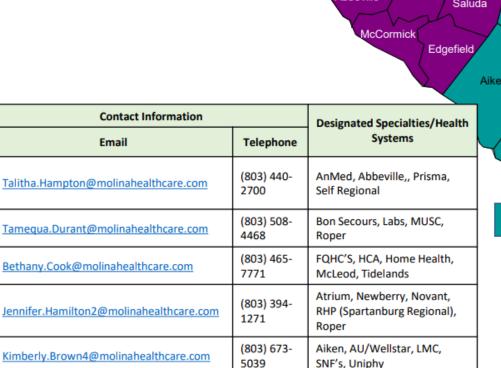
Molina Healthcare of South

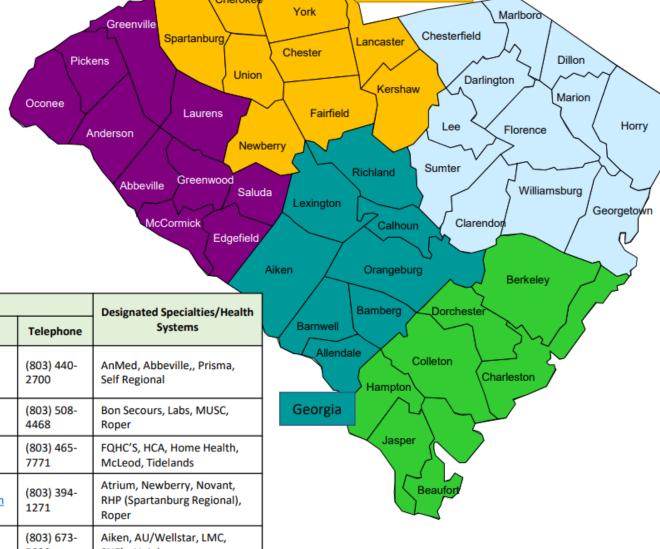
Email

Carolina

Tyler Stalvey, Director of Provider Relations Tyler.Stalvey@molinahealthcare.com (803) 667-8695

Jen Hamilton, Manager of Provider Relations Jennifer.Hamilton2@molinahealthcare.com (803) 394-1271







Representative

Talitha Hampton

Ta'Mequa Durant

Bethany Cook

Jen Hamilton

Kimberly Brown



Thank you!



